

Orbea USA Dealer Documents

2011-12 DEALER PROGRAM

DEMO PROGRAM:

PLEASE NEATLY PRINT OR TYPE ALL INFORMATION, IN EACH SECTION AND RETURN BY FAX (501-280-9705).

STORE NAME		ORBEA ACCOUNT #
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	MANAGER NAME
MANAGER'S SIGNATURE		

DEALERS ARE ALLOTTED DEMO BIKE PURCHASES BASED ON THEIR CATEGORY LEVEL:

	Special Cat	Category 1	Category 2	Category 3
Total Units Available	6	4	2	1
Demo Discount	20% off Category 3 Wholesale	15% off Category 3 Wholesale	15% off Category 3 Wholesale	10% off Category 3 Wholesale
Dating for Orders Shipped July 2011 through December 2011	Net 150 days	Net 150 days	Net 120 days	Net 90 days
Dating for Orders Shipped January 2012 through March 2012	Net 120 days	Net 120 days	Net 90 days	Net 60 days
Demo Prepay Anticipation**	2% if paid in 30 days of invoice	2% if paid in 30 days of invoice	2% if paid in 30 days of invoice	2% if paid in 30 days of invoice

** Anticipation discount only applies if paid by check or ACH payment. Credit cards are not accepted.

ORBEA IS PROUD TO OFFER AUTHORIZED DEALERS OUR PRODUCT FOR USE AS DEMO BIKES AT A REDUCED RATE; PLEASE READ THE FOLLOWING CONDITIONS AND GUIDELINES CAREFULLY:

- All Demo orders must be approved by Orbea Sales Manager.
- Demo bikes/framesets do not count towards dealer category level.
- Dealer must be in compliance with the 2011-12 Dealer Agreement.
- Dealer must be on track towards 2011-12 sales category volume and sales goals.
- Dealers must be in good credit standing and have sufficient credit capacity.
- Demo products must be used for Demo purposes only and must remain in Demo service/inventory for the length of the model year (July 2011 - June 2012).
- Inventory is subject to adequate availability. From time to time certain product may not be available/eligible due to limited availability or high demand.
- All orders will be shipped to the store location only.
- 2011-12 Demo offer ends on May 1st 2012

ORBEA SALES MANAGER

DEALER

BY: _____

BY: _____

TITLE: _____

TITLE: _____